

# Buyer Tip



**Don't get emotional. If you fall in love with a home, you'll be disappointed if the deal doesn't work out. Treat it like a business transaction and you won't make any bad judgement calls.**



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# Buyer Tip



**Prioritize your preferences**

**What is most important to  
you in a new home and what  
can you compromise on?  
Make an actual list and share  
it with your Realtor.**



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# Buyer Tip



**Don't try to time the Market!**

**Trying to anticipate the  
housing market is  
impossible. The best time to  
buy is when you find your  
perfect home and you can  
afford it!**



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# Buyer Tip



**Don't ask for the moon!**

**If there are any major repairs that need to be done, ask for them. Otherwise, let it go. You may kill the deal. You can always fix those items after you move in!**



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# Buyer Tip



**SAVE, SAVE, SAVE!**

**Minimum down payments and  
closing cost are required.**

**You should always be  
prepared to pay at closing on  
your new home. Be prepared  
to have extra money in  
savings**



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# Buyer Tip



**Shop around for a Loan!**

**Interview at least 2-3  
Lenders and make sure you  
do your own research on  
the types of loans available  
to you**



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# Buyer Tip



## Be Patient!

The lending process,  
finding the perfect home,  
home inspections, etc all  
take time. It may take a  
little longer to complete  
than you expect.



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